



## **ANTHONY (TONY) C. SALAZAR**

### **EDUCATION:**

B.S. Architectural Engineering Structures, University of Colorado, Boulder Campus.

Continuous education, corporate and professional training courses in contract administration and negotiation, P6 scheduling, leadership and management, staff management and retention

### **WORK HISTORY:**

#### March 2017 to Present:

Senior Consultant – Sage Consulting Group, Denver, Colorado – Productivity, damages and scheduling analysis using recommended practices (AACE, NECA, MCAA, Ibbs, Hanna, Jones, etc.)

#### April 2013 to March 2017:

Operations Leader, Arcadis US, Anchorage, Alaska – Oversee operations including business development, contract negotiations, staff planning and development, operation management, budget, profit, loss and corporate reporting

#### April 2010 to April 2013:

Large Contracts and Fleet Manager, Alyeska Pipeline Service Company, Anchorage, Alaska - Oversee and negotiate all complex, high risk contracts, manage staff, develop and direct strategic sourcing, oversee fleet operations including budget, fleet maintenance, stakeholder support, 10-year fleet obsolescence and replacement plan

#### May 2008-April 2010:

Engineering Manager, Price Gregory Construction, CONAM Construction, Anchorage, Alaska – Manage estimating team, proposal development, estimating process, historical productivity and participate in business development

#### July 1998-May 2008:

Procurement Manager, TIC-The Industrial Company, Steamboat Springs, Colorado - Program Director for large programs, oversee corporate procurement activities, oversee corporate purchasing, negotiate multi-million dollar contracts in support of operations

#### July 1997-July 1998:

CQC Manager, Mid-Pacific Testing and Inspection (Seconded to Kiewit Pacific), Kaneohe, HI - Formulate and administrate program to meet FAR requirements, ensure and document conformance to all contract requirements.

#### September 1995-July 1997:

Program and Project Manager, Fletcher Pacific Construction Co. Ltd, Hawaiian Islands - Negotiate, execute and manage all staff, union craft and subcontractors, manage concurrent multimillion-dollar projects on multiple sites

#### April 1994-September 1995:

Project Manager, Bay Pacific, Inc., Mililani, Oahu, Hawaii - Field and office project management, scheduling, cost control, reporting, supervision of union craft and office staff on multiple sites

#### May 1986-April 1994:

Field Engineer, Bechtel Civil, Alaska, Nevada, Washington and Florida assignments – Field engineering, inspection, document management, document control, claims and change analysis